



### We design mobile networks with sustainable business value











#### STRATEGY SUPPORT

RAN technology roadmap 5G strategy & vendor selection Spectrum valuation

#### REVENUE ENHANCEMENT

ARPU-driven network design
Churn-driven network design
Public competition benchmarks

#### **OPERATING EFFICIENCY**

ROI-driven RAN investments
Outsourced RAN design service
RAN consolidation, 2G/3G sunset

#### **CUSTOMER EXPERIENCE**

QoE audit & monitoring
Capex-free QoE optimisation
QoE-driven RAN expansions

EXPERIENCED – TRUSTED – INDEPENDENT – BUSINESS BENEFITS DRIVEN – VALUED PARTNER

















### Omnitele RAN Design Diagnostics

### FAST TRACK TO MAXIMAL RAN EFFICIENCY

Omnitele has combined deep *telecom expertise* with modern *data science*, and has since supported dozens of operators to reach the maximal efficiency in their radio networks

**QUALITY** 



10-20% QUALITY IMPROVEMENT CAPEX FREE

**COST SAVINGS** 



20-30% CAPEX SAVING IN RAN INVESTMENTS

**STRATEGY** 



OPTIMISED &
FUTURE PROOF
LTE-5G STRATEGY

QUICK EXECUTION FULLY REMOTELY

BASED ON EXISTING NETWORK DATA

CONCRETE ACTION PLAN



### Omnitele RAN Design Diagnostics

### QUANTIFIES THE FULL POTENTIAL OF RAN

#### **CURRENT RAN GAPS**

Diagnostics typically identifies 30-50% gap to the maximum achievable performance due to RAN limitations

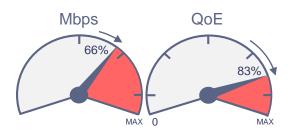
- Spectrum licenses are not in full use
- Site density is not always sufficient for the local traffic demand
- RF design in not fully optimised
- Advanced features and antenna solutions are not optimally deployed
- Parameters are not always configured for maximal performance



#### CAPEX-FREE POTENTIAL

**10-20% quality improvement** potential is typically identified from Capex-free RAN optimisation.

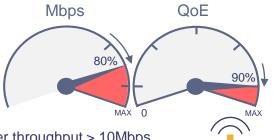
- RF design should provide better coverage & quality in many locations
- Traffic steering optimisation can notably improve customer experience
- Parameter optimisation can improve the spectral efficiency and performance
- Carrier aggregation optimisation can provide better spectrum utilisation



### CAPEX OPTIMISATION

**20-30% Capex savings** can be achieved, while reaching the quality targets with additional RAN investments

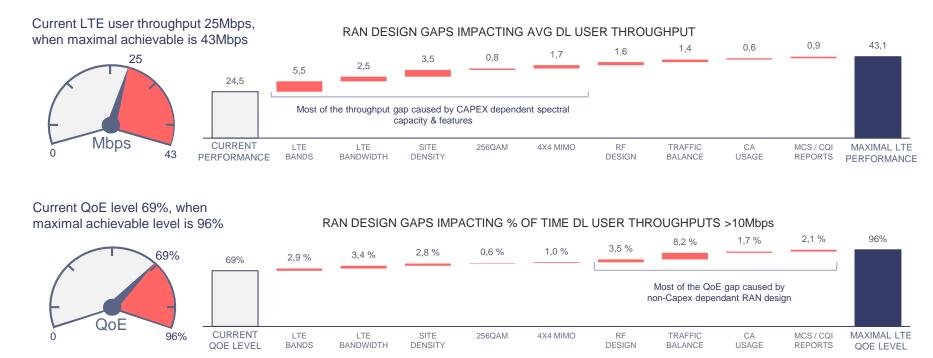
- LTE & 5G bands are deployed where they have the highest quality & QoE impact
- 3G spectrum is re-farmed to LTE when no risk for quality degradation
- New sites are implemented where they are critical for quality improvement
- Features and antenna solutions are deployed when proven effective



Mbps = Avg Effective DL user throughput

QoE = % of time Effective DL user throughput > 10Mbps

### RAN DESIGN GAPS AGAINST MAXIMAL PERFORMANCE

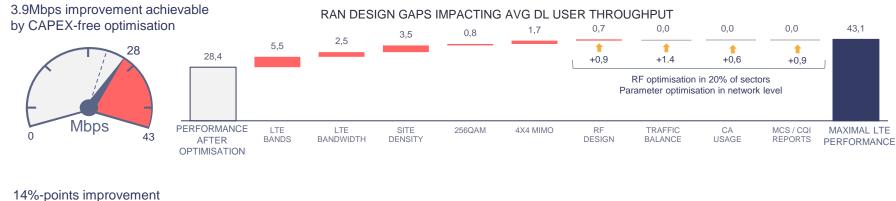


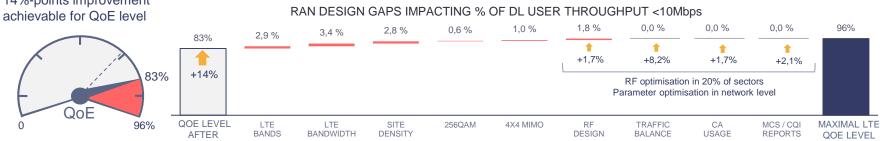


**OPTIMISATION** 

### CAPEX-FREE IMPROVEMENT OPPORTUNITIES

### LTE optimisation has biggest impact on the customer experience

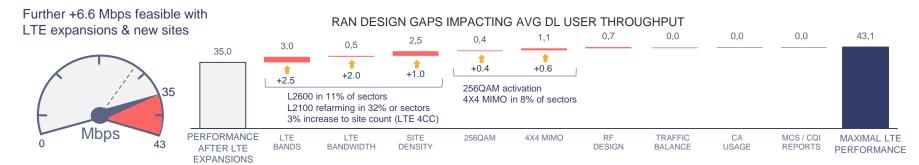






### CAPEX-OPTIMISED LTE EXPANSIONS

### LTE CAPEX impacts both average throughput and customer experience



### QoE improves further 7%-points, meeting target level of 90%

**EXPANSIONS** 

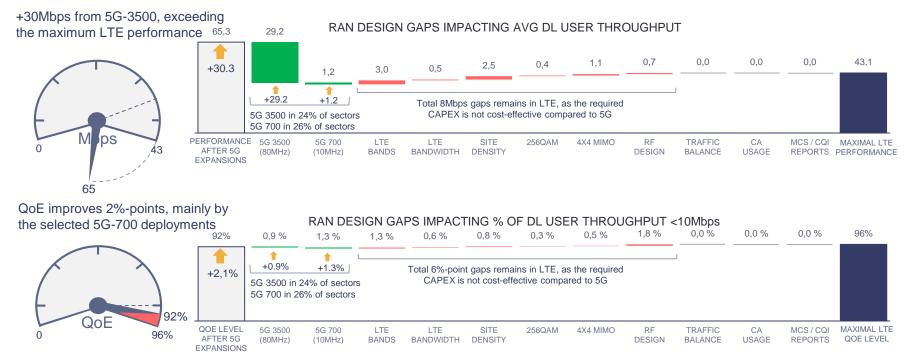
#### 0,8 % 0.5 % 1,8 % 0,0 % 0,0 % 0,0 % 96% 0,3 % 1.2 % 0.6 % 90% 1 +1,7% +2.8% +2.0% +0.3% +0.5% +7% L2600 in 11% of sectors 256QAM activation L2100 refarming in 32% or sectors 90% 4X4 MIMO in 8% of sectors 3% increase to site count (LTE 4CC) QoE **QOE LEVEL** MAXIMAL LTE 96% LTE LTE SITE 256QAM 4X4 MIMO RF **TRAFFIC** CA MCS / CQI DESIGN BALANCE USAGE **REPORTS** AFTER LTF BANDS BANDWIDTH DENSITY QOE LEVEL

RAN DESIGN GAPS IMPACTING % OF DL USER THROUGHPUT < 10Mbps



### **OPTIMISED 5G ROLLOUT**

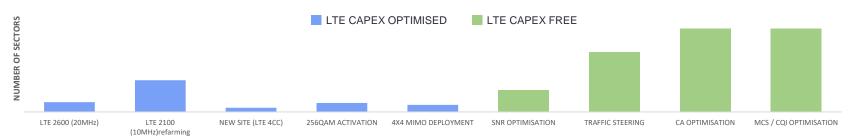
### 5G CAPEX impacts mainly on the average user throughputs



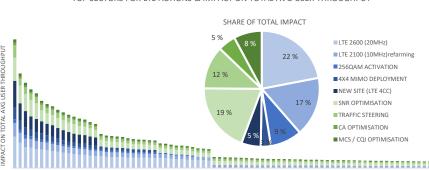


### LTE ACTIONS PRIORITISED IN SECTOR LEVEL

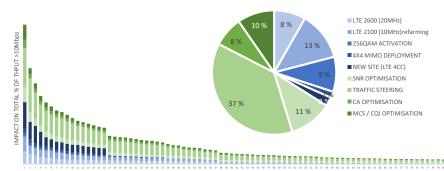
#### RECOMMENDED LTE ACTIONS TO MITIGATE RAN DESIGN GAPS







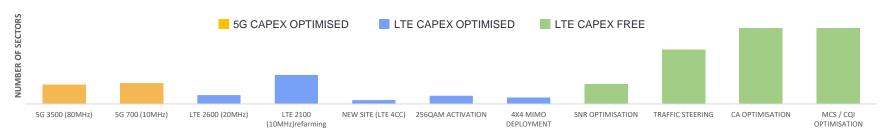
#### TOP SECTORS FOR LTE ACTIONS & IMPACT ON TOTAL % OF USER THROUGHPUT <10Mbps





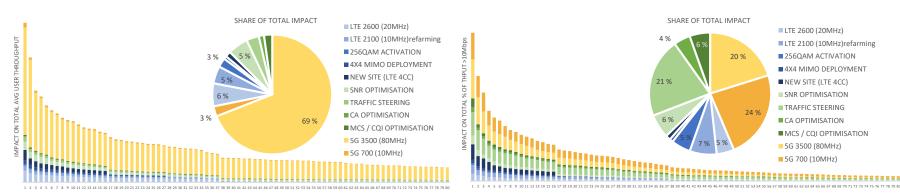
### **5G EXPANSIONS PRIORITISED IN SECTOR LEVEL**

#### RECOMMENDED LTE & 5G ACTIONS TO MITIGATE RAN DESIGN GAPS



TOP SECTORS FOR LTE & 5G ACTIONS & IMPACT ON TOTAL AVG USER THROUGHPUT

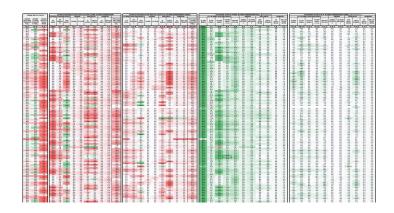
TOP SECTORS FOR LTE & 5G ACTIONS & IMPACT ON TOTAL % OF USER THROUGHPUT < 10Mbps





# DETAILED & ACTIONABLE REPORT

- 1. Sector level diagnostics report (Excel spreadsheet)
- RAN design gaps and their impact on quality
- Improvement potential from CAPEX-free optimisation actions
- Improvement potential from LTE & 5G expansions



### 2. Conclusive report (PDF)

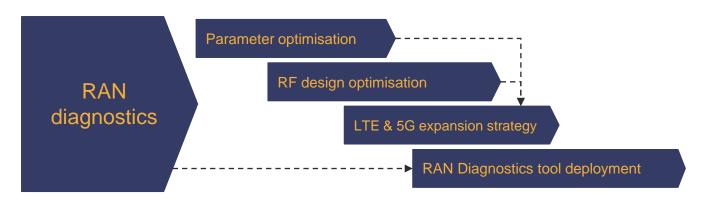
- Summary of RAN design gaps and improvement potential
- Descriptions of the RAN design gaps and their mitigation plan
- Prioritised list of recommended optimisation & expansion actions





## RAN DIAGNOSTICS IS THE EASY FIRST STEP

- Based on readily available operator data (PM data / measurement logs)
- Can be executed and reported fully remotely (due to Covid-19 restrictions)
- Quick results, reporting three weeks from data collection
- Omnitele available for follow-up execution with SLA on improvement
- Diagnostics can be deployed as stand-alone tool for operator use





# Please contact us for further information





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